

WASO Training Center, WASO Ltd.

Training Plan for 2010: Chiangmai

Revise 03, Date: January 6, 2010



| Item | CTR | Code | Subject English | Service Fee (Baht) | Year 2010 | | | | | | | | | | | | |
|------|-----|---------|--|-----------------------|-----------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|----|
| | | | | | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| 1 | CHM | ACF0902 | Budgeting Techniques Crucial Tools for Management | 2,700.00 | | | | | | | | 22 | | | | | |
| 2 | CHM | ACF0903 | System of Credit, Intensive Follow-up of Debt and Techniques to Accelerate the Debt Negotiations | 2,700.00 | 13 | | | | 19 | | | | 15 | | | | |
| 3 | CHM | ACF0906 | Inventory Record and Physical Count | 2,700.00 | | | | | 20 | | | 19 | | | | | 16 |
| 4 | CHM | ACF0908 | Payment Strategy for International Business | 2,700.00 | | 17 | | | | | 16 | | | | 20 | | |
| 5 | CHM | ACF0911 | The Efficiency of Cashier Systems | 2,700.00 | | | 17 | | | | 21 | | | | | 18 | |
| 6 | CHM | ACF0912 | Standard Cost Analysis | 2,700.00 | | | 18 | | | | | | | | | 19 | |
| 7 | CHM | ADM0901 | Effective Interpersonal & Communication skills | 2,700.00 | | | 18 | | | | 22 | | | | | 17 | |
| 8 | CHM | ADM0902 | Writing Technique for Business English Communication | 2,700.00 | | | 18 | | | | 22 | | | | | 18 | |
| 9 | CHM | ADM0903 | Document Management Systems | 2,700.00 | | | | | 19 | | | | 15 | | | | |
| 10 | CHM | ADM0904 | Administrative Staff with Modern Management Systems | 2,700.00 | | | 19 | | | | 23 | | | | | 19 | |
| 11 | CHM | ADM0905 | Management Systems of Internal Communications | 2,700.00 | | | | | | | 23 | | | | | | |
| 12 | CHM | ADM0906 | Art in the Service to Communicate by Phone | 2,700.00 | | | | 21 | | | | 18 | | | | | 15 |
| 13 | CHM | ADM0907 | Business English Telephone Communications | 2,700.00 | | | | 22 | | | | 19 | | | | | 16 |
| 14 | CHM | ADM0908 | Professionals Secretary as Executive Assistant | 2,700.00 | | | | 22 | | | | 20 | | | | | 17 |
| 15 | CHM | ADM0909 | Time Management with Prioritization and Planning Work | 2,700.00 | | | 17 | | | | 21 | | | | | 17 | |
| 16 | CHM | ENG0903 | Budgeting for Maintenance Costs and Set Targets for Achievement | 2,700.00 | | | | 22 | | | | 19 | | | | | 16 |
| 17 | CHM | ENG0906 | Predictive Maintenance Systems | 2,700.00 | | | | 23 | | | | 20 | | | | | 17 |
| 18 | CHM | ENG0907 | Preventive Maintenance Planning and Management | 2,700.00 | | | | | | 18 | | | | 22 | | | |
| 19 | CHM | ENG0909 | Standard Costs and Costs Evaluation for Maintenance | 2,700.00 | | | | | | 17 | | | | 21 | | | |
| 20 | CHM | HRM0904 | Delegation of Authorities, Directing and Controlling for First Line Manager | 2,700.00 | | | 17 | | | | 23 | | | | | 18 | |
| 21 | CHM | HRM0905 | Employment Contract and Case Study | 2,700.00 | | | | | 21 | | | | | | | 18 | |
| 22 | CHM | HRM0906 | Files and Forms for HRM | 2,700.00 | | | | | 20 | | | | | | | 19 | |
| 23 | CHM | HRM0907 | High Performance Production Line Supervisor | 2,700.00 | | | 17 | | | | 21 | | | | | 17 | |
| 24 | CHM | HRM0908 | Implementation of Labor Laws | 3,200.00 | | | | 22 | | | | | 16 | | | | |
| 25 | CHM | HRM0911 | Leadership | 2,700.00 | | | | 21 | | | | 19 | | | | | 15 |
| 26 | CHM | HRM0913 | Motivation and Activation Techniques for Supervisor | 2,700.00 | | | 19 | | | | | 20 | | | | | |
| 27 | CHM | HRM0918 | Workshop: Relationship and Personality Development for TEAM Working | 2,700.00 | | | | 22 | | | | 20 | | | | | 16 |
| 28 | CHM | HRM0924 | The High Effective Supervision Techniques | 3,300.00 | | 17 | | | | 16 | | | | 20 | | | |
| 29 | CHM | HRM0926 | The Techniques and Corrective Action for Sub-contract, Out-source and other Employments | 3,200.00 | | | | 23 | | | | | 17 | | | | |
| 30 | CHM | HRM0932 | HR-Development Assessment Tools (Workshop) | 3,500.00 | | | 18 | | | | 22 | | | | | 18 | |
| 31 | CHM | HRM0941 | Teaching Techniques for the Leader | 2,700.00 | 13 | | | | 21 | | | | 17 | | | | |
| 32 | CHM | MAS0901 | After-Sale Service Management for Service Team | 2,700.00 | | 17 | | | | 16 | | | | 20 | | | |
| 33 | CHM | MAS0905 | Capturing Customers Heart with the Excellent Services | 2,700.00 | | 17 | | | | 16 | | | | 20 | | | |
| 34 | CHM | MAS0910 | Increasing Sales Targets by Progressive Telemarketing Strategy | 3,000.00 | | 18 | | | | 17 | | | | 21 | | | |
| 35 | CHM | MAS0915 | Professional Sales Presentation | 2,700.00 | 15 | | | | 20 | | | | 16 | | | | |
| 36 | CHM | MAS0916 | Selling Management for Sale Supervisor | 2,700.00 | | | 19 | | | | 22 | | | | | | 16 |
| 37 | CHM | MAS0917 | Selling Techniques for Government Market | 3,200.00 | | 18 | | | | | 23 | | | | | | 17 |
| 38 | CHM | MAS0919 | Technique and the Art of Sale Negotiation | 2,700.00 | 14 | | | | 21 | | | | 17 | | | | |
| 39 | CHM | MAS0920 | Techniques for Closing The Sale and Selling Follow-up | 2,700.00 | | 19 | | | | 18 | | | | 22 | | | |
| 40 | CHM | MAS0922 | The Effective Complaints Management | 2,700.00 | 14 | | | | 20 | | | | 16 | | | | |
| 41 | CHM | MAS0934 | Marketing for Non-marketer | 2,800.00 | | 18 | | | | 17 | | | | 21 | | | |
| 42 | CHM | MAS0936 | Proactive Sales and Marketing Plan | 2,700.00 | | 19 | | | | 18 | | | | 22 | | | |

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| 43 | CHM | MNG0902 | Balance Scorecard and KPIs | 2,700.00 | 14 | | | | 19 | | | | 15 | | | |
| 44 | CHM | MNG0903 | KPIs for Production Management | 2,700.00 | | | | 21 | | | | 18 | | | | 15 |
| 45 | CHM | MNG0906 | Proactive Working for Modernize Middle Management | 2,700.00 | | | 18 | | | | 22 | | | | 18 | |
| 46 | CHM | MNG0911 | 19 Techniques of Modern Management for Entrepreneurs | 2,700.00 | 13 | | | | 21 | | | | | | 19 | |
| 47 | CHM | PDT0901 | Manpower Analysis for the Production Line | 2,700.00 | 15 | | | | 20 | | | | 17 | | | |
| 48 | CHM | PDT0902 | Production Problem Solving Techniques | 2,700.00 | | 18 | | | | 17 | | | | 21 | | |
| 49 | CHM | PDT0903 | Production Planning and Control | 2,700.00 | | | | 23 | | | | 19 | | | | 17 |
| 50 | CHM | PDT0904 | Quality Operator in the Role of Line Supporter | 2,700.00 | | | 19 | | | | 23 | | | | | |
| 51 | CHM | PDT0905 | The Practical Quality Management | 2,700.00 | | 19 | | | | 18 | | | | 22 | | |
| 52 | CHM | SUP0901 | Techniques and Knowledge to Keep Pace with Export Game | 2,700.00 | | 18 | | | | 17 | | | | 21 | | |
| 53 | CHM | SUP0902 | Strategic Procurement of Foreign Goods | 2,700.00 | | 19 | | | | 18 | | | | 22 | | |
| 54 | CHM | SUP0905 | The Effective Delivery Management for Delivering System | 2,700.00 | | | | | 21 | | | 20 | | | | |
| 55 | CHM | SUP0906 | The Effective Warehouse Management | 2,700.00 | | | | | 19 | | | 18 | | | | 15 |
| 56 | CHM | SUP0909 | Credit Control System and Management | 2,700.00 | 14 | | | | 20 | | | | 16 | | | |
| | | | | | 9 | 13 | 13 | 11 | 15 | 14 | 14 | 13 | 11 | 14 | 13 | 13 |
| | | | | | 153 | | | | | | | | | | | |